



LET'S TALK

REVENUE MANAGEMENT FRENCH TITLE

MARCH, APRIL, MAY, JUNE 2018

Be engaged. Be involved. Let's talk.



MARS, AVRIL, MAI, JUIN 2018

Be engaged. Be involved. Let's talk.

Gespeg • **Gesgapegiag** • **Listuguj** • **Montreal**
Halifax • **Fredericton**



INTRODUCTION

LET'S TALK: REVENUE MANAGEMENT

In this special issue, we share some of the items and information on Revenue Management, as we prepare to discuss this subject during a series of Community Sessions entitled 'Let's Talk: Revenue Management'.

During these sessions, MMS will be engaging citizens through the next several months on MMS will be engaging citizens through the next:

1. MMS and MMBC
 - Background and history of both
 - Differences between both
2. Background on "Revenue Management"
3. Original Purpose of Revenue Management
 - Presentation of Wind Farm Resolution
4. What are IBA's (Impact Benefit Agreement)
5. What a Revenue Management plan could look like.
6. Revenue Management portfolio holders
7. M.M.R.L.P. (Mi'gmawei Mawiomi Resources Limited Partnership) and Trusts

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PARLONS EN: REVENUE MANAGEMENT

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How does the Mi'gmawei Mawiomi Secretariat do its work?

Quei does the Mi'gmawei Mawiomi Secretariat do its work?

The MMS is mandated by the Leadership to pursue four Strategic Initiatives:

FRENCH TEXT

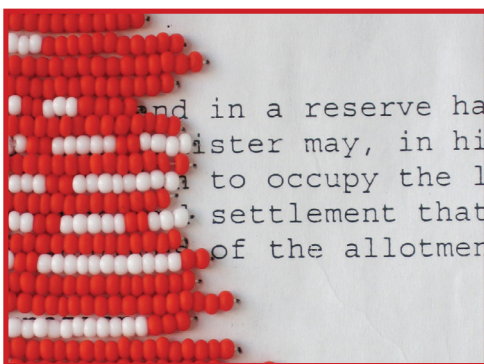
1. Citizen Engagement

1. Citoyens Engagement



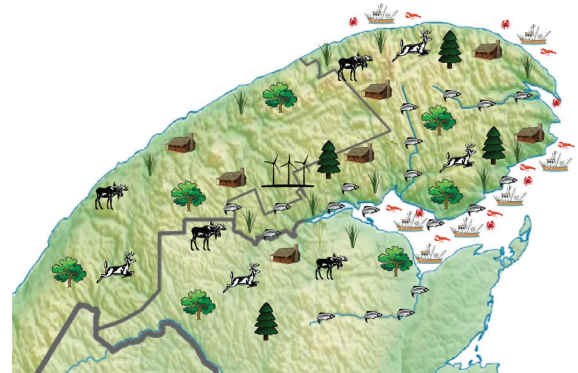
2. Our Constitution / Our Governance

2. Constitution / Governance



3. Continuous Presence throughout Gespe'gewa'gi

3. Continuous Presence throughout Gespe'gewa'gi



4. Growing our Economy

4. Growing our Economy



MI'GMawei MAWIOMI SECRETARIAT

Secrétariat du Mi'gmawei Mawiomi



Who is the MMS? / Quel est SMM?

The **Mi'gmawei Mawiomi Secretariat (MMS)** is the **Administrative body** that carries out the work for the **Mi'gmawei Mawiomi (MM)**, thus it is an organization that works to advance the Rights of the **Mi'gmaq of Gespe'gewa'gi**.

The MMS has staff from Gesgapegiag, Gespeg and Listuguj. Together, they are working on building capacity within the communities to advance the **Mi'gmaq Nation** towards self-determination and ensuring a **healthy Mi'gmaq economy while protecting our rights and freedoms**.

What does the MMS do?

The role of the MMS is to support the work set out by the MM, this includes coordinating and supporting the discussions, activities and broad goals of the **Mi'gmawei Mawiomi**.

The MMS also implements the Vision and the four Strategic Initiatives of the **Mi'gmawei Mawiomi** (in the areas of Citizen Engagement, Governance, Asserting our Rights throughout Gespe'gewa'gi and Growing Our Economy).

French



Mi'gmawei Mawiomi Business Corporation

Corporation du Mi'gmawei Mawiomi

Who is the MMBC? / Qui est de MMBC?

The Mi'gmawei Mawiomi Business Corporation (MMBC) is an organization established by the three Mi'gmaq communities located on the territory of Gespe'gewa'gi, namely, Gesgapegiag, Gespeg and Listuguj. The three communities are the registered and beneficial owners of the shares of the Corporation.

MMBC's mission is to generate Own Source Revenue for the Mi'gmawei Mawiomi through joint investment in large economic development projects.

What does the MMBC do? Comment des MMBC générés?

The primary objective of MMBC ventures is to generate long term profit and cash flow for the Mi'gmaq communities of Gesgapegiag, Gespeg and Listuguj .

LET'S TALK: REVENUE MANAGEMENT

MM Priority #3: Develop and implement a financial framework and structure to support Mi'gmaq Mawiomi Government for Gespe'gewa'gi

GOAL #1: Develop and propose the financial framework and structure for the MM Governance funds, (including for example, Wind Power) by Q1 2017.*

Indicators of Success:

- a. Framework and plan approved by Q3 2017
- b. The approved plan will be implemented no later than Q1 2018

RATIONALE / PURPOSE:

- a. Adequately and independently fund MM governance priorities
- b. The allocation of these funds must be primarily for the benefit of all L'nu of Gespe'gewa'gi (e.g. Mi'gmaq Rights and Governance)
- c. The allocation will also include short term allocations to each community, to meet needs, as determined by each of the communities.

CONSIDERATIONS:

- a. Responsibility to complete this project is assigned to the MMS and resources are to be re-allocated accordingly from MMBC
- b. The final framework and plan, including priorities and guiding principles/criteria, must be grounded in informed consultation with MM citizens
- c. An "MM Trust" structure appears to be the best mechanism
- d. Each community will also designate three (3) persons to serve on an Advisory Committee, which will meet at least four times before October 15th, 2017, and develop a basic set of guidelines for the MM Trust to manage and allocate the funds in the future
- e. The framework must address inclusion or not of non-resident MM citizens (L'Nu)

Action Steps:		Start Date:	Complete date:
1.	Advisory Committee (AC) to prepare a draft framework and plan for approval by the MM to prepare consultations with the MM citizens	ASAP	Q3 2018
2.	Consult with MM citizens	September 2017	Q3 2018
3.	AC to submit a proposed framework and plan for final approval to MM		Q3 2018
4.	Implementation of approved plan	Q1 2018	Ongoing

Primary responsibility: Tanya Barnaby

Date: June 8, 2017

** A citizen engagement component (Nes'tua'tieg) will be included as part of this plan*

Amendments: December 13th, 2017

LET'S TALK: FRENCH

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INFO SESSIONS / SESSIONS DU INFO

Listuguj: Bingo Hall

Friday, March 23 12:00PM-2:00PM

Tuesday, April 24th 4:30PM – 6:30PM

Thursday, May 10th 4:30PM – 6:30PM

Tuesday, June 7th 12:00PM-2:00PM

Gesgapegiag: Galgoasiet

Tuesday, March 28 4:30PM – 6:30PM

Monday, April 9th 12:00PM – 2:00PM

Monday, May 14 4:30PM – 6:30PM

Thursday, June 14th 12:00PM – 2:00PM

Gespeg: Band Office

Monday, 19 mars 15h30 – 18h30

Thursday, 5 avril 12h00- 14h00

Wednesday 16 mai 16h40 – 18h30

Friday, 8 juin 12h00 – 14h00

Montreal:

Friday, March 16th 5:00PM-7:00PM

Thursday, April 19th 5:00PM – 7:00PM

Wednesday, April 18th ConcordiaUniversity
5:00PM -7PM

Tuesday, May 22 5:00PM – 7:00PM

Wednesday, June 20th 5:00PM – 7:00PM

Halifax: Dalhousie University

Tuesday, March 27th, 5:00PM – 7:00PM

Fredericton: UNB

Monday, April 2nd 5:00PM – 7:00PM

All times and locations are subject to change. Please visit our Facebook Page or www.migmawei.ca for any updates on these scheduled dates and locations.

Details will also be provided on our sites.

**** Disclaimer here if any.***